



Geschäftskooperationsangebote – Juli 2010

Das Enterprise Europe Network (EEN) vermittelt Geschäftspartner in den Mitgliedsstaaten der Europäischen Union und darüber hinaus. Angeboten werden beispielsweise Vertriebsmöglichkeiten im Ausland, Produkte für den deutschen Markt sowie Unternehmensbeteiligungen und Outsourcingmöglichkeiten.

Dieses Dokument enthält eine Auswahl aktueller Kooperationsangebote, die entsprechend den Angaben der Anbieter in die „Systematik der Wirtschaftszweige“ eingeordnet sind. Zielgruppe dieser Angebote sind Unternehmen in Deutschland. Das nachfolgende Inhaltsverzeichnis ist mit den zugehörigen Angeboten verlinkt. Bei Vertriebsangeboten für ausländische Märkte ist zusätzlich die „Profile ID“ unterstrichen. Eine detaillierte Recherche führen wir für Sie auch gerne in den Datenbanken direkt durch.

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Bei Interesse an einem Angebot erhalten Sie weitere Informationen und die Ansprechpartner der Unternehmen bei den Mitarbeitern des Enterprise Europe Network der WFB Wirtschaftsförderung Bremen unter een@wfb-bremen.de.

Möchten Sie selbst auch ein Kooperationsangebot im europäischen Ausland veröffentlichen? Auch hierbei unterstützen wir Sie gerne.

Verarbeitendes Gewerbe

Herstellung von Nahrungsmitteln, Futtermitteln und Getränken

Summary	Profile ID
A French company specialized in the manufacturing of gourmet food products for cooking (condiments, appetizers, caviar, antipasti) is looking for distributors and wholesalers in touch with restaurant chains and mass market retail.	20100615014
French company specialised in: - precision numerical control machining (prototypes and medium batches) - special machine design and realization - precision press tool design and realization - erosion machining, (laser engraving), is looking for production and subcontracting cooperation.	20100614041
French manufacturer of dairy products is looking for suppliers of cartridges to pack cheese sauce.	20100608048
A Hungarian company dealing with home-made meat products is looking for trade intermediaries, especially in Slovakia, Austria, Germany and United-Kingdom, and offers their services as subcontractor.	<u>20100621004</u>
A Syrian company specialised in the pharmaceutical industry in seeking for a franchise; the company is also looking and offering reciprocal production.	20100609003
A Turkish company based in Burdur which produces macaroni/pasta searches for trade intermediaries for distribution of their products.	20100601009
UK company manufacturing a range of curry sauces and chutneys, pickles and dips is looking for distributors of delicatessen speciality food products.	20100603042

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Herstellung von Textilien, Bekleidung, Leder und Lederwaren

Summary	Profile ID
A Danish/Pakistani company specialised in safety wear and safety gear of skin and leather is looking for trade intermediaries who are interested in retailing such products as working gloves, welding jackets and safety pads on their respective markets. The company also offers its capacity as subcontractor.	20100615019
French manufacturer of PVC and rubber boots and clogs for personal (garden, leisure) and professional (agriculture, fishing, etc) use is looking for a commercial cooperation (agent, representative, distributor) in all European countries. The company is also specialized in work and safety shoes and clothes.	20100609046

A **Hungarian** company specialised in the manufacture of orthopedic footwear 20100623001 is offering the company or a part of it for sale.

An **Icelandic** company manufacturing fine handcrafted showleads for dogs is 20100610023 looking for trade intermediary Europe.

Italian company operating in the textile field manufactures cashmere and 20100607027 wool plaids and scarfs and is looking for agents or distributors in the linen sector.

A **Turkish** company which is specialised in fabric production that is painted 20100607006 and ready to sewing is looking for distributors for its products.

Turkish company specialized in manufacture of curtain is looking for distribu- 20100604039 tors. The company is also interested in joint venture.

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Herstellung von Holz-, Flecht-, Korb- und Korbwaren (ohne Möbel) und Papier

Summary	Profile ID
French company has developped a new concept of sliding doors for cupboards, allowing a maximum opening space. It is looking for and industrial manufacturer of aluminium profiles (indoors joinery) willing to manufacture the product and distribute it to its distribution network.	20100610012
A Hungarian SME dealing with wood pellet is offering reciprocal production activities in the wood industry field to potential partners in Austria, Germany, Italy and Slovenia.	20100620001
A Hungarian wood industry SME dealing with stairs speaker boxes is offering trade intermediary services in the wood industry field and is also looking for trade intermediary services in the wood industry field.	<u>20100617048</u>
An experienced Hungarian company specialised in the supply of printed cardboard products of solid board, such as folding boxes, advertising cards, especially for the pharmaceutical industry is offering its producing, manufacturing activities for reciprocal production agreements.	20100603001
The Romanian company is specialized in the manufacture of wooden stairs, doors and bicycles. The company seeks partners in the EU and Switzerland for trade intermediary services, is offering itself as a subcontractor and is open to sell the company or a part of it.	20100601031

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Herstellung chemischer u. pharmazeutischen Erzeugnissen; Kokerei u. Mineralölverarbeitung

Summary	Profile ID
Armenian company specialized in finished drug production is looking for trade intermediary services.	20100603004
French company, expert in herbal medicine and natural cosmetics, has developed a complete range of dietary supplements as well as honeys and essential oils. It is looking for distribution agreement in Germany, Austria and Denmark.	20100602003
Korean company specialized in manufacture of chemical products (master-batch) is looking for a trade intermediary and is offering subcontracting/out-sourcing activities.	20100623006
Spanish manufacturer of hair and body cosmetic products for professional use is looking for distributors in the EU, Russia and USA.	20100611013
Spanish company with a eminently innovative and technological character, able to satisfy their customer demands in the Industrial Micromechanical Processes field, taking advantage from more than 30 years experience. The company designs and produces micro molds and micro mechanical parts for electronic and telecommunication connectors and medical industries. That they have the need of micro molds design and manufacturing, micromechanical machinings, precision parts made by machining processes and microinjected plastic parts. And as well they are looking for commercial agents for their products and services in European Union.	20100609011
A Syrian company specialised in the pharmaceutical industry in seeking for a franchise; the company is also looking and offering reciprocal production.	20100609003

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Herstellung von Gummi- und Kunstwaren; Glas u. Glaswaren

Summary	Profile ID
An Armenian leading company specialized in producing plastic items for household and industrial purposes, sacks and bags and disposable containers made of polyethylene layer of high and low pressure is looking for trade intermediary service.	20100603026

Belgian company specialised in selling building materials such as materials used for the structure of a building, insulation materials, roofing materials, wall covering materials, chemical building materials for both residential market as for industrial market. This company offers to be the agent or distributor for foreign companies to represent them in Belgium/the Netherlands. This Belgian company has a wide network of companies that are active in the building industry. [20100602007](#)

Macedonian company, member of larger international Group, producer of range of fully integrated medical devices, recognized as High Quality/Low Cost medical devices (extracorporeal bloodlines, components, medical tubes, liquid administration devices and catheters is looking for trade intermediaries and distributors of its products on the EU market and wider. In addition, the company offers its subcontracting services to companies active in the field of medical devices production. [20100610036](#)

Slovene company engaged in production of rubber tiles, rubber tire recycling line, steel warehouses, electro vehicles and PVC windows is looking for trade intermediaries and partners in transport and logistics. They are also interesting in joint venture in the field of recycling of pneumatic tires and plastic. [20100614011](#)

A **Swedish** SME that designs and produces designed, disposable flower containers, an entirely new generation of products for flower retailers, is looking for distributors or agents in Scandinavia and Germany. [20100607009](#)

A **Turkish** company specialized in production of tableware, kitchenware, bathware and home organizer products made of plastics is looking for trade intermediary services. [20100607005](#)

A **UK** company specialised in child safety products that prevent finger trapping accidents on doors is seeking distributors. [20100604010](#)

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Herstellung von Metallerzeugnissen; Metallerzeugung u. –bearbeitung

Summary	Profile ID
Bosnian metal processing company requests trade intermediary services and offers/requests Subcontracting/Outsourcing Activities.	20100608028
Bosnian company dealing mechanical processing of metals offers/requests reciprocal production.	20100607024
A Danish SME specialized in developing and producing transport trailers and stable equipment for farmers, is interested in cooperation with partners in Germany for the distribution of a new developed transport trailer for cattle, pigs and sheep.	20100622025
French manufacturer of high value-added parts, systems and structural assemblies for the transport sectors (automotive & industrial) is looking for partners to supply contractors in the above mentioned sectors.	20100618027

French company specialised in: - precision numerical control machining (prototypes and medium batches) - special machine design and realization - precision press tool design and realization - erosion machining, (laser engraving), is looking for production and subcontracting cooperation. 20100614041

Greek company manufacturing and trading metal structures, such as modern furnaces, energy hearths for fireplaces and inox chimneys is interested in cooperating with traders, importers and distributors in other countries and is offering subcontracting services. 20100603003

Russian company, specialized in manufacturing of metal structures and parts of structures, machining and other fabricated metal products in B2B-format and manufacturing arts, is looking for cooperation. 20100610038

Spanish company with a eminently innovative and technological character, able to satisfy their customer demands in the Industrial Micromechanical Processes field, taking advantage from more than 30 years experience. The company designs and produces micro molds and micro mechanical parts for electronic and telecommunication connectors and medical industries. That they have the need of micro molds design and manufacturing, micromechanical machinings, precision parts made by machining processes and microinjected plastic parts. And as well they are looking for commercial agents for their products and services in European Union. 20100609011

A **Turkish** company specialized in producing and configuration of textile machines and pasta/macaroni/vermicelli lines is looking for trade intermediary. [20100604047](#)

A **Turkish** company specialized in producing and configuration of steam boilers, steam power plants, steel heating boilers, hot oil boilers, compressed air tank, fuel oil storage tanks, heat exchangers, hidrophores is looking for joint venture and trade intermediary. [20100604046](#)

Turkish manufacturer of stainless steel flexibel repair clamps for water oil and gas pipelines is looking for distributors. The company is also interested in joint venture and subcontracting activities. 20100604025

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Herstellung von Datenverarbeitungsgeräten, elektr. und opt. Erzeugnissen und von elektr. Ausrüstungen

Summary

Profile ID

French company specialised in: - precision numerical control machining (prototypes and medium batches) - special machine design and realization - precision press tool design and realization - erosion machining, (laser engraving), is looking for production and subcontracting cooperation. 20100614041

This **French** Company is looking for a trade intermediary (agent, representative, distributor) in oceanic measurement products. The mission of the trade agent will be: 1. develop customer portfolio / Canvass new customers 2. proposes companys product range to prospects/clients 3. follow up on projects and reporting to companys sales manager 4. assist companys sales manager in commercial negotiation (translation if English if necessary) 5. organizes and participates in local exhibitions (in distributors country) 6. survey of tender offers and translation of tender and companies proposal in local language. 20100614040

French comany developing and manufacturing oceanography instruments is looking for trade intermediary services. 20100609044

Greek company manufacturing and trading metal structures, such as modern furnaces, energy hearths for fireplaces and inox chimneys is interested in cooperating with traders, importers and distributors in other countries and is offering subcontracting services. 20100603003

Israeli company that specializes in custom made battery assembly, power supply and chargers is offering and requesting trade intermediary services (representation), reciprocal production and subcontracting activities. 20100608024

Korean company specialized in manufacturer of swoches and sensors is looking for a trade intermediary in Europe and America. They are also open to joint ventures. 20100607008

Korean company specialized in manufacture of power generator is looking for a distribution and sales partner. 20100604004

Spanish company with a eminently innovative and technological character, able to satisfy their customer demands in the Industrial Micromechanical Processes field, taking advantage from more than 30 years experience. The company designs and produces micro molds and micro mechanical parts for electronic and telecommunication connectors and medical industries. That they have the need of micro molds design and manufacturing, micromechanical machinings, precision parts made by machining processes and microinjected plastic parts. And as well they are looking for commercial agents for their products and services in European Union. 20100609011

UK company manufacturing laboratory instruments to measure gas permeability of the packaging for food and pharmaceutical products is looking for distributors/ agents. 20100604034

UK company manufacturing kiosks for the hospitality market is looking for distributors and business partners. 20100603044

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Maschinenbau; Herstellung von Kraftwagen, Kraftwagenteilen und sonstiger Fahrzeugbau

Summary	Profile ID
A British company has designed and manufactures 'closed weight' post driver for banging in fence posts and are looking for agents, distributors and/or joint venture throughout Europe.	20100604017
A French company specialized in the manufacturing of aircraft seats has developed a unique backrest which interfaces with the structural parts of best renowned seats. Key benefit is the ease of installation and maintenance of the fleet at reduced cost. This way, airlines get brand new seats at marginal cost. The French company upgrades existing seats so that they are lighter and cheaper while fitting airline companies styles. In Flight Entertainment with embedded video features is also available on upgraded seats. The French company supports the airline companies in their strategies of both differentiation and cost reduction. The French company is looking for maintenance repair overhaul (MRO) providers and airline companies and offers itself as a subcontractor.	20100614022
French company specialised in the conception and manufacturing of an innovative patented heat exchange system for swimming pools seeks a distributor well introduced in the swimming pool sector in Germany.	20100604044
A Hungarian company specialised in machinery-related operations, manufacturing industrial robots, welding machines and plasma cutting devices and mobile vehicle testing is looking for distributors. The company offers its outsourcing activities or it would even sell the complete company.	20100610039
A Hungarian metal industry SME is looking for reciprocal production activities in the metal industry field.	20100617049
Korean company specialized in manufacturing of wiper arms and blades is looking for a distribution and sales partner. This company is also open to an OEM (Original Equipment Manufacturer) production agreement. As a subcontractor, the Korean company can supply their wiper arms and blades to its potential partner.	20100604002
Russian company specialized in sales of geothermal equipment is searching for producers of geothermal power equipment that would like to have a distributor in the Russian Federation. The company also offers activities in sphere of subcontracting and franchise.	<u>20100601001</u>
Spanish company that bases its activity in advising, designing, manufacturing and maintenance of machines is looking for distributors or representative agents for its products.	20100614008
A Turkish company specialized in producing and configuration of textile machines and pasta/macaroni/vermicelli lines is looking for trade intermediary.	<u>20100604047</u>

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Herstellung von Möbeln und sonstigen Waren

Summary	Profile ID
French company specialised in manufacturing different kinds of furniture made out of wooden barrels is looking for trade intermediaries.	20100622006
French company specialised in: - precision numerical control machining (prototypes and medium batches) - special machine design and realization - precision press tool design and realization - erosion machining, (laser engraving), is looking for production and subcontracting cooperation.	20100614041
French leading company, specialised in manufacturing and distributing bingo and lottery supplies, is looking for distributors to reinforce its position mainly within the European Union.	20100604048
An Icelandic company manufacturing fine handcrafted showleads for dogs is looking for trade intermediary Europe.	20100610023
Italian company specialized in manufacture of office and shop furniture is looking for trade Intermediary services (agents, representatives, distributors).	20100614043
Macedonian manufacturer specialized in production of office furniture is looking for trade intermediary, agent, distributor. This company has long history of existence from 1990 and is known on the domestic market as well as on the Balkan area too. The company produces all kinds of chairs and armchairs and all other parts of furniture. The company also offers it self as a subcontractor to the partners already engaged in this furniture business.	20100601024
Romanian company specialized in manufacture of all kind of furniture is looking for trade intermediary, joint venture, reciprocal production and is offering subcontracting.	20100610006
Slovene company specialized in design and production of all kinds of steel constructions would like to collaborate as a subcontractor.	20100614020
Slovene company engaged in production of rubber tiles, rubber tire recycling line, steel warehouses, electro vehicles and PVC windows is looking for trade intermediaries and partners in transport and logistics. They are also interesting in joint venture in the field of recycling of pneumatic tires and plastic.	20100614011
Spanish consulting firm representing Spanish company pioneer in solid surface materials. This company offers to other manufacturers and workshops their new technologies and knowledge developed, so they can reach projects impossible to achieve with their current methods. They performs molding processes, machining and manufacture of furniture or segment thereof, in various materials. They introduce themselves as a partner workshop for architects, interior designers and decorators.	20100611027

Spanish company with a eminently innovative and technological character, 20100609011 able to satisfy their customer demands in the Industrial Micromechanical Processes field, taking advantage from more than 30 years experience. The company designs and produces micro molds and micro mechanical parts for electronic and telecommunication connectors and medical industries. That they have the need of micro molds design and manufacturing, micromechanical machinings, precision parts made by machining processes and microinjected plastic parts. And as well they are looking for commercial agents for their products and services in European Union.

Spanish manufacturer and distributor of TOP-STOP patented product, that is 20100611024 a protector of oral mucosa for orthodontic patients. The company is looking for a distributor to promote and sell the TOP-STOP.

A **Swedish** company has developed an innovative cutting tool for emergency 20100614010 and rescue situations. The company is looking for partners in the EU. The partner could be a distributor of similar products or an industrial partner within the medtech sector for distribution agreements and possibly joint venture.

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Energieversorgung

Summary	Profile ID
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Romanian company specialized in wiring installation is looking for trade intermediary, joint venture, reciprocal production and subcontracting.	20100610020
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Wasserversorgung; Abwasser- und Abfallentsorgung

Summary	Profile ID
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A British company has developed an innovative method of crushing and recycling glass that uses a unique methodology. They are seeking distributors in the EU who supply to hotels, local councils and industrial plants. They are also interested in partners who would look to franchise a business model that they already have working successfully.	20100604018
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A French company specialised in wastewater treatment plants is looking for trade intermediaries (distributors). The partner will have to sell the company's range of products in his country.	20100617052
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Turkish manufacturer of stainless steel flexibel repair clamps for water oil and gas pipelines is looking for distributors. The company is also interested in joint venture and subcontracting activities.	20100604025
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Baugewerbe

Summary	Profile ID
Belgian company specialised in selling building materials such as materials used for the structure of a building, insulation materials, roofing materials, wall covering materials, chemical building materials for both residential market as for industrial market. This company offers to be the agent or distributor for foreign companies to represent them in Belgium/the Netherlands. This Belgian company has a wide network of companies that are active in the building industry.	20100602007
A Hungarian SME dealing with roof tiling, tinning and wholesale and retail of tin products is looking for partners for reciprocal production and is offering its services as subcontractor/outsourcing partner in the construction sector.	20100616046
Romanian company that provides installation mounting works in the field of constructions is interested to be a subcontractor in European projects.	20100611010
Slovene company specialized in design and production of all kinds of steel constructions would like to collaborate as a subcontractor.	20100614020
Spanish consulting firm representing Spanish company pioneer in solid surface materials. This company offers to other manufacturers and workshops their new technologies and knowledge developed, so they can reach projects impossible to achieve with their current methods. They performs molding processes, machining and manufacture of furniture or segment thereof, in various materials. They introduce themselves as a partner workshop for architects, interior designers and decorators.	20100611027
Turkish manufacturer of stainless steel flexibel repair clamps for water oil and gas pipelines is looking for distributors. The company is also interested in joint venture and subcontracting activities.	20100604025

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Handel; Instandhaltung und Reparatur von Kraftfahrzeugen

Summary	Profile ID
Bosnian company, dealing with distribution of cosmetics, with the emphasis on natural cosmetics offers trade intermediary services, offers Sale/Acquisition of a complete company or a part of it, offers/requests Reciprocal Production and offers/requests Subcontracting/Outsourcing activities.	20100608006
A Danish/Pakistani company specialised in safety wear and safety gear of skin and leather is looking for trade intermediaries who are interested in retailing such products as working gloves, welding jackets and safety pads on their respective markets. The company also offers its capacity as subcontractor.	20100615019

A **Finnish** company operating in the food sector is looking for partnerships regarding Trade Intermediaries that could represent and distribute their food products, like snacks and spice mixes. They also look for manufacturers of great food products. The company also seeks opportunities for Joint Venture and for merger or exchange of shares. They offer the opportunity of purchasing or acquiring part of their company. Additionally, they offer outsourcing activities regarding their sales and marketing services. [20100622014](#)

French start up specialized in designing, producing and distributing its own collection of clothes is looking for partners interesting in producing some of these clothes. [20100604015](#)

French company specialised in the distribution of small material for builders: implantation pickets, builders clamps etc, offers its services as a distributor for the French market to manufacturers of small materials for builders (to complete their range of products). The company also seeks European distributors for an innovative builders clamp. [20100609009](#)

This **French** distributor of organic and fair trade products: food, except for fresh food and non-food products, is looking for suppliers of organic and fair trade food (non-fresh) and other products. [20100614027](#)

Italian company specialized in representation and marketing of alimentary packaging is searching for European distributors and is offering itself as a distributor. [20100603040](#)

The **Romanian** company specialized in distribution of PVC and aluminum doors and windows is looking for distributors. [20100601035](#)

Romanian company specialized in distribution of equipments, software and advanced technologies for educational institutions and industrial companies offers subcontracting/outsourcing activities. [20100602011](#)

Russian company specialised in the full complex of car services and retail trade of motor vehicle parts and accessories is looking for joint venture opportunities. [20100610018](#)

Serbian company, engaged in wholesale and retail sale of office and school materials, offers its service as distributor in Serbia. [20100604036](#)

Spanish company dedicated to trade with materials, machinery and Tools for construction sector offers its representative service to manufacturer interested in Spanish market. The company looks also for distributors in UE market. [20100610021](#)

Turkish company manufacturing of profile ladders, ironing table and drying frames is looking for distributors. [20100607014](#)

A **UK** company specialised in child safety products that prevent finger trapping accidents on doors is seeking distributors. [20100604010](#)

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Verkehr und Lagerei

Summary

Profile ID

Slovene company specialized for storage, distribution and sales is offering [20100601022](#) storage area.

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Information und Kommunikation

Summary

Profile ID

Armenian company specialised in providing Monitis comprehensive IT monitoring and analytics and Semonics - web popularity and monitoring services is looking for trade intermediary services. The company offers to resell Monitis monitoring solutions as additional complimentary service through. [20100604027](#)

A **Belgian** Telecommunications company set up in 1998 as a central purchasing group on the Internet, bringing customers together to enable them to take advantage of more favourable prices from established suppliers for Internet and mobile telephony; is looking for trade intermediary services. [20100608031](#)

Bosnian IT company, specialized in development of applications for farm management, manufacturing and processing of milk, food manufacturing and processing, as well as automotive industry offers Trade Intermediary services, offers/requests Joint Venture and offers Subcontracting services. [20100607030](#)

Croatian company, specialized in information technology, software, consultancy, web page design and media metrics, is looking for trade intermediary partners, as well as looking for and offering subcontracting. [20100610043](#)

A **French** startup has developed an ecological scoring of consumer goods, displayed for instance on online marketplaces. The company is now seeking to develop its product offline towards digital displays and is therefore looking for partners. [20100609034](#)

Romanian company specialized in computer programming activities is interested in becoming a subcontractor for foreign UE companies from the IT domain. [20100602030](#)

A **Slovenian** company which main activity is the manufacture and implementation of business software and consulting in the field of informatics is looking for trade intermediaries in Austria and Germany. [20100604016](#)

A **Swedish** PR agency, working with strategic communication towards media, is looking for cooperation partners in Europe for mutual cooperation. The partner should be a similar PR agency with the capacity to work strategically with un-paid media in their respective market. [20100607013](#)

A **Swedish** SME distributes a VoIP dispatch system for two-way radio networks. The company is looking for distributors mainly in EU, but also in other regions. 20100601007

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Erbringung von freiberuflichen, wissenschaftlichen und technischen Dienstleistungen

Summary	Profile ID
French SME specialist in designing, developing and manufacturing test benches for the transport sectors is looking distributors or agents to promote its complete line of universal tests and to gain project offers of turnkey test systems based on the customers' needs.	20100614017
A French SME that has developed a patented automatic biomass boiler using agricultural residues, wood or liquid fuels is looking for a partner to buy the complete company.	20100602037
Greek company specialized in food science & technology services, seeks business partner offering subcontracting activities.	20100601029
Spanish manufacturer and distributor of TOP-STOP patented product, that is a protector of oral mucosa for orthodontic patients. The company is looking for a distributor to promote and sell the TOP-STOP.	20100611024
Spanish experienced business consultancy firm requests a joint-venture with similar companies in order to provide business consultancy services in local markets.	20100610026
A Swedish PR agency, working with strategic communication towards media, is looking for cooperation partners in Europe for mutual cooperation. The partner should be a similar PR agency with the capacity to work strategically with un-paid media in their respective market.	20100607013

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Haftungsausschluss

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WFB Wirtschaftsförderung Bremen GmbH
Kontorhaus am Markt
Langenstraße 2-4 (Eingang Stintbrücke 1)
28195 Bremen

Tel.: 0421 – 9600 - 30
Fax: 0421 – 9600 - 830
Email: een@wfb-bremen.de
www.wfb-bremen.de

Amtsgericht Bremen, HRB Nr. 3354
Geschäftsführung: Andreas Heyer (Vors.), Michael Göbel, Claus Kleyboldt, Hans Peter Schneider, Dr. Klaus Sondergeld
Vorsitzender des Aufsichtsrates: Senator Martin Günthner